



GLOBAL PHARMA SUPPLY CHAIN & LOGISTICS FORUM

Ways to ensure E2E Product Control

Bernhard Salb, Global Supply Chain Project Manager 19th & 20th October 2023

Agenda



- Roche
- The impact of counterfeited/falsified medicine is severe
- Packaging Concept
- Serialization Tracking
- Authentication & Verification
- SMART Solutions
- Data Sharing via Platform
- Other Initiatives to ensure Patient Safety
- Q&A



Roche at a glance

Maintaining a long-term orientation

126 years-old Founded in Basel in 1896



One of the largest, family owned companies worldwide



Uniquely positioned to integrate Pharma, Diagnostics and data insights



32 Roche medicines on the WHO List of Essential Medicines

CHF 14.1 billion
R&D investment in 2022

103,613 employees worldwide



14.2 millionpeople treated with our medicines in 2022



Ranked 10th worldwide in the Access to Medicine Index





The impact of counterfeited/falsified medicine is severe

Be aware of the risks

- Patient safety is at risk, with a possibility of
 - Adverse events
 - Therapeutic failure
 - Drug resistance
 - Death
- Regulatory Non Compliance
- Loss of confidence in public healthcare systems
- Impact on brand/company reputation



Packaging Concept

- Product Authentication:
 ACF features
- 2. **Product Identification**: Coification & Serialization:
- 3. **Pack Integrity**: Tamper Evidence
- 4. **Tracking & Tracing**Serialization & Aggregation





Benefit:

- Company and Customers can spot potential counterfeits through difficult to copy features
- 2. Avoid medication errors through better product identification. Falsified medicines can be detected more easily
- 3. Protects package contents. Helps customers trust that contents are original
- 4. Enables to trace products through the supply chain which leads to greater business benefit

Authentication & Verification

By HCP/Patient





















Affiliate /

Direct Market







"Place of

dispensing"



"Place of

consuming"

Pharmacy/ Patient Hospital

Stakeholder

Supplier

(Internal)

(internal)

Order & Distribution Management

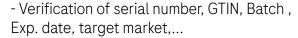
Warehouse **Affiliate**

Roche-ERP













Report Product Master Data and Serialized Pack Data

> Upload Data



Company **Systems**

Verify Unique Identity

Verification at point of dispense and consumption

Smart Solution: Location & Temperature

On pallet/shipment level

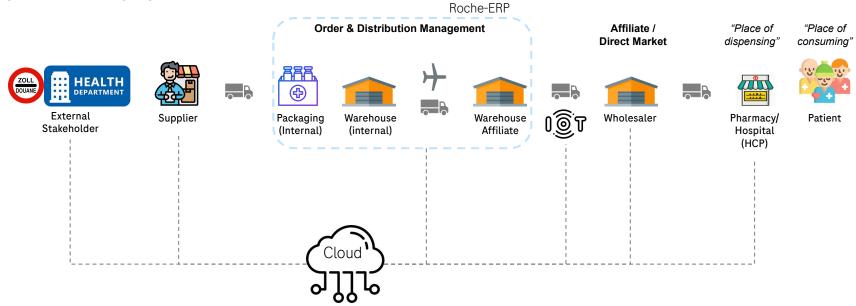




Data Sharing via Platform

By connecting Systems





Data sharing via a cloud solution (Cloud or Blockchain technology)



Other Initiatives to ensure Patient Safety

Examples

- Logistic security team
- Internet monitoring
- Pharmaceutical waste management
- Collaborations with the markets Global Network of Ambassadors
- Continuous reflection and improvement
- Internal and external awareness training (!)
- Be proactive





Any Questions?



Doing now what patients need next